| Purchase Price Cash Investment | $\begin{array}{r} 1,150,000 \\ 616,608 \end{array}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 |
| PROJECTED SELLING PRICE, REAL ESTATE <br> Selling Price Based on Capitalization Rate of $11.00 \%$ | 1,387,200 | 1,369,800 | 1,922,300 | 1,972,900 | 2,045,900 | 2,070,300 | 2,081,300 | 2,086,700 | 2,107,400 | 2,108,500 |
| ORIGINAL BASIS, Purchase Price of Real Estate (or new basis for property acquired in 1031 exchange) | 1,150,000 | 1,150,000 | 1,150,000 | 1,150,000 | 1,150,000 | 1,150,000 | 1,150,000 | 1,150,000 | 1,150,000 | 1,150,000 |
| + Closing Costs | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 | 8,000 |
| + Cumulative Capital Additions and Tenant Improve. | 357,100 | 374,800 | 458,800 | 498,800 | 498,800 | 498,800 | 498,800 | 498,800 | 498,800 | 498,800 |
| + Costs of Sale | 97,104 | 95,886 | 134,561 | 138,103 | 143,213 | 144,921 | 145,691 | 146,069 | 147,518 | 147,595 |
| - Adjusted Cumulative Depreciation, Real Estate | 27,020 | 56,496 | 85,973 | 115,449 | 144,925 | 174,402 | 203,878 | 233,355 | 262,831 | 292,307 |
| - Adjusted Cumululative Depr., Capital Additions | 333 | 697 | 1,061 | 1,424 | 1,788 | 2,152 | 2,515 | 2,879 | 3,242 | 3,606 |
| - Adjusted Cumulative Depr., Tenant Improvements | 2,836 | 6,555 | 12,617 | 20,030 | 28,252 | 36,506 | 44,761 | 53,015 | 61,270 | 69,524 |
| - Adjusted Cumulative Depr., Dev. Capital Additions | 0 | 7,983 | 17,453 | 26,973 | 36,493 | 46,013 | 55,533 | 65,053 | 74,573 | 84,093 |
| ADJUSTED BASIS AT SALE | 1,582,014 | 1,556,955 | 1,634,257 | 1,631,027 | 1,588,555 | 1,542,648 | 1,495,804 | 1,448,567 | 1,402,402 | 1,354,864 |
| GAIN OR (LOSS) ON SALE, Real Estate | $(194,814)$ | $(187,155)$ | 288,043 | 341,873 | 457,345 | 527,652 | 585,496 | 638,133 | 704,998 | 753,636 |
| PROJECTED SELLING PRICE, Personal Property | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - Book Value | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GAIN ON SALE, Personal Property | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| deductions at sale |  |  |  |  |  |  |  |  |  |  |
| Suspended Losses Utilized upon Sale | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Unamortized Loan Points | $(14,917)$ | $(13,455)$ | $(12,708)$ | $(11,960)$ | $(11,213)$ | 0 | 0 | 0 | 0 | 0 |
| Unamortized Leasing Commissions | 0 | 0 | $(5,624)$ | $(8,055)$ | $(11,758)$ | $(7,150)$ | $(4,189)$ | $(2,095)$ | (0) | (0) |
| total deductions at sale | $(14,917)$ | $(13,455)$ | $(18,331)$ | $(20,015)$ | $(22,970)$ | $(7,150)$ | $(4,189)$ | $(2,095)$ | (0) | (0) |
| Effect of Deductions at Sale + Depreciation Adjustment | $(3,251)$ | $(2,810)$ | $(3,944)$ | $(4,335)$ | $(5,037)$ | $(1,240)$ | (529) | (27) | 476 | 476 |
| Estimated Tax on Depreciation Recapture | 0 | 0 | 28,105 | 39,330 | 50,750 | 62,177 | 73,605 | 85,032 | 96,460 | 107,887 |
| Estimated Tax on Gain | (720) | (720) | 25,641 | 26,700 | 36,883 | 40,287 | 41,821 | 42,575 | 45,462 | 45,616 |
| ESTIMATED TOTAL FEDERAL TAX ON SALE | $(3,971)$ | $(3,530)$ | 49,802 | 61,695 | 82,596 | 101,224 | 114,897 | 127,581 | 142,398 | 153,979 |
| PROJECTED SELLING PRICE, incl. pers. property | 1,387,200 | 1,369,800 | 1,922,300 | 1,972,900 | 2,045,900 | 2,070,300 | 2,081,300 | 2,086,700 | 2,107,400 | 2,108,500 |
| - Costs of Sale | 97,104 | 95,886 | 134,561 | 138,103 | 143,213 | 144,921 | 145,691 | 146,069 | 147,518 | 147,595 |
| - First Mortgage Payoff, EOY | 722,590 | 696,665 | 670,948 | 644,050 | 615,916 | 586,490 | 0 | 0 | 0 | 0 |
| - Second Mortgage Payoff | 25,470 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - Third Mortgage Payoff | 0 | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 0 | 0 | 0 | 0 |
| - Refinance Payoff | 0 | 0 | 0 | 0 | 0 | 0 | 1,102,725 | 1,065,133 | 1,025,814 | 984,690 |
| - Development Loan Payoff | 170,233 | 0 |  |  |  |  |  |  |  |  |
| + Balance of Reserve Fund | 41,029 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| before-tax sale proceeds | 412,832 | 562,249 | 1,101,791 | 1,175,747 | 1,271,771 | 1,323,889 | 832,884 | 875,498 | 934,068 | 976,215 |
| - Estimated Total Federal Tax on Sale | $(3,971)$ | $(3,530)$ | 49,802 | 61,695 | 82,596 | 101,224 | 114,897 | 127,581 | 142,398 | 153,979 |
| AFTER-TAX SALE PROCEEDS | 416,802 | 565,779 | 1,051,989 | 1,114,052 | 1,189,174 | 1,222,665 | 717,987 | 747,917 | 791,669 | 822,236 |
| Internal Rate of Return, Before Tax | -33.05\% | -9.90\% | 20.89\% | 19.91\% | 20.21\% | 19.82\% | 19.20\% | 19.37\% | 19.56\% | 19.58\% |
| Modified Internal Rate of Return, Before Tax | -33.05\% | -9.90\% | 19.79\% | 18.92\% | 19.01\% | 18.30\% | 17.32\% | 16.64\% | 16.10\% | 15.52\% |
| Internal Rate of Return, after Tax | -35.74\% | -12.94\% | 15.97\% | 15.35\% | 15.83\% | 15.61\% | 15.15\% | 15.42\% | 15.69\% | 15.78\% |
| Modified Internal Rate of Return, after Tax | -35.74\% | -12.72\% | 14.79\% | 14.42\% | 14.86\% | 14.52\% | 13.88\% | 13.51\% | 13.23\% | 12.88\% |
| PV, Net Operating Inc. \& Sale Price less Costs of Sale | 1,311,532 | 1,316,064 | 1,765,262 | 1,823,527 | 1,891,491 | 1,925,445 | 1,949,377 | 1,968,503 | 1,992,678 | 2,006,933 |
| PV, CFAT and Sale Proceeds after Taxes | 360,204 | 382,349 | 728,212 | 754,018 | 808,103 | 837,542 | 848,853 | 881,411 | 916,160 | 940,654 |
| EQUITY (deducting Costs of Sale) | 542,036 | 562,249 | 1,101,791 | 1,175,747 | 1,271,771 | 1,323,889 | 832,884 | 875,498 | 934,068 | 976,215 |
| Equity Multiple (total cash distributions/initial equity) | 0.67 | 0.81 | 1.79 | 2.09 | 2.50 | 2.86 | 3.17 | 3.47 | 3.80 | 4.10 |
| RETURN ON EQUITY (CFAT/Equity) | -15.41\% | -21.91\% | 2.79\% | 6.88\% | 9.70\% | 10.39\% | 13.42\% | 12.75\% | 12.09\% | 11.49\% |


| Purchase Price | $1,150,000$ |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash Investment | 616,608 |  |  |  |  |  |  |

1) If this analysis includes a partial first year, then the IRR, MIRR and PV calculations use estimated full year amounts for cash flow and NOI.
2) If the projected selling price for any year(s) above displays "see note 2 ," then the value shown for those years has been entered directly by the user of this software, overriding the value that was calculated by the software.
3) The "Analysis of Taxable Income or Loss" and the "Analysis of Operating Cash Flows" make no presumption as to intended year of sale. Therefore, adjustments for the "half-month convention" in regard to depreciation in the year of sale are accounted for within the Analysis of Resale.

The information and calculations presented in this analysis are believed to be accurate, but are not guaranteed. They are intended for the purposes of pro forma projection and analysis, and should not be used for preparation of income tax returns. You are advised that any Federal tax calculations displayed in these reports are necessarily estimates only. They are based upon interpretations of various tax acts and revisions since 1986, and are subject to further clarifications, interpretations, rulings, regulations, and technical corrections. These tax calculations are also based upon certain assumptions, as entered into the software by the user, about the property and about the taxpayer's adjusted gross income, tax brackets and like matters. The actual tax liability that this property may create may be altered substantially from the estimates displayed herein by other factors, which are outside the scope of this analysis and external to this property, and which may also differ from taxpayer to taxpayer. Such factors may include but are not limited to the Alternative Minimum Tax and investment interest limitations. In particular, for the years 2013 and following, the actual tax liability is likely to be affected by items such as: the taxpayer's total taxable income; the taxpayer's net investment income from all sources, including those external to the property analyzed here; and the extent to which those items exceed certain thresholds, which are themselves subject to change.

The user of this program and recipients of its reports should consult a tax specialist concerning his/her particular circumstances before making any investment decision.

